

***Oil price spikes and crashes –
How does recent history fit with some
popular modeling approaches?***

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Motivation in a nutshell



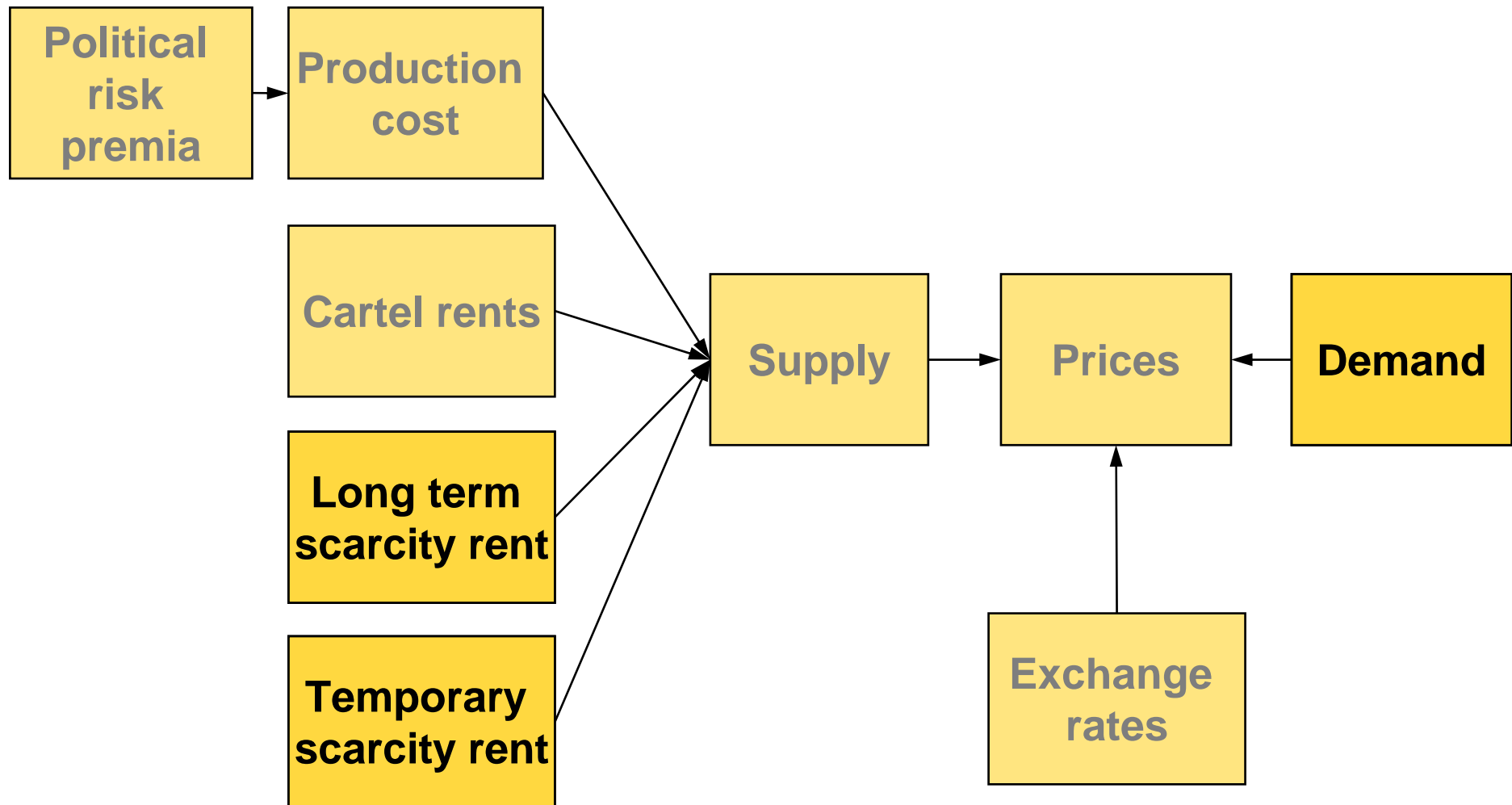
Price development crude oil WTI

source: EIA

Motivation – a few more words

- Oil prices have been investigated for decades
 - Seminal work already by Hotelling (1931)
 - Recent fluctuations of oil prices have sparked again interest in oil price modelling
 - E.g. Hamilton (2009)
 - Oil price forecasts in the longer run seem to be almost impossible
 - best forecast for price in five years: today's price (?!)
 - or price on today's future market
- What should we tell our students?
- **Prices change as new information arrives?**

Impacts on prices and new information



Overview

1. Introduction

2. Hotelling's model

3. Modern finance multi-factor models

4. Behavioural finance models

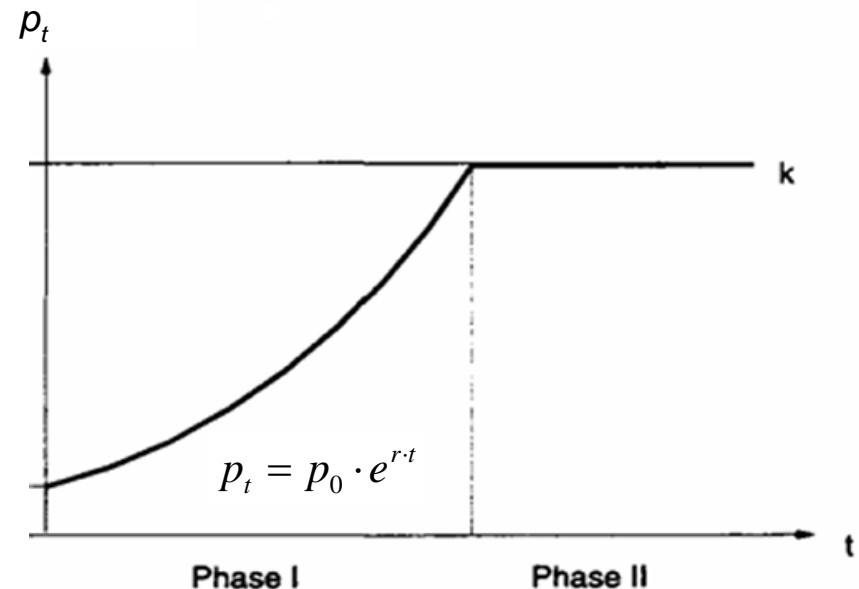
5. Hotelling's model revisited – time-to-build constraints

6. Final remarks

Hotelling's model

- **Basic model:**
 - Price follows an exponential price path
 - Price level driven by demand patterns
- **Multiple extensions**
 - Inclusion of extraction costs
 - Monopoly or oligopoly
 - Technological changes
 - ...
- **Important extension: Backstop technology**
 - Nordhaus (1973)
 - Two-phase price development

$$p_t = p_0 \cdot e^{r \cdot t}$$



Model considered

Hotelling model for oil with backstop technology

- World oil production (2005): 81 mb/d (BP 2009)
- Remaining resources (URR): 2450 bill. bl (IEA 2008)
of which not yet proven reserves 1207 bill. bl (IEA 2008)
- Cost backstop technology: 1000 \$/bl (current PV cost Germany)
- Interest rate (real): 5 % p. a. (<< hurdle rate majors)
- Growth rate demand (at constant prices): 2 % p. a.
(av. 1.1 % since 1973)
- Price elasticity of demand: -0.2
- Starting price: 54.0 \$/bl (BP 2005: 54.5 \$/bl)

Hotelling's model – new information arrival

Information update possible on:

- Expected costs of backstop technology
- Current and expected future demand
- Expected ultimately recoverable resources

Resulting prices ($\$_{2005}/\text{bbl}$)

New information	Low scenario (-50 %)	Reference	High scenario (+50%)
Backstop cost	33.2	54.0	71.5
Demand growth	41.0	54.0	67.9
Unproven reserves	81.6	54.0	38.3

→ Substantial impact,

→ but none can explain rise of prices by factor 7 between 1998 and 2008

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General model

- Based on efficient market hypothesis
- Use of information contained in timeseries of spot and future prices
- Change in prices explained as resulting from one to several stochastic factors plus some structural effects
 - e.g. storage or risk premia
- No price forecasting capabilities
- Use for volatility modelling and valuation
- Examples
 - Gibson & Schwartz (1990), Schwartz (1997), Cortazar & Naranjo (2006)

Model considered - Cortazar and Naranjo (2006)

Source: Cortazar, G., Naranjo, L. (2006): An N Factor Gaussian Model of Oil Futures Prices.
In: The Journal of Futures Markets 26 (3), pp. 243-268

- General N-factor model, here 3-factors used
- Uses general latent factors instead of intuitively interpretable quantities
- Risk adjusted processes for latent factors

$$d\mathbf{x}_t = (-\mathbf{K}\mathbf{x}_t - \boldsymbol{\lambda})dt + \boldsymbol{\Sigma}d\mathbf{w}_t$$

\mathbf{x}_t ... *state variables*

\mathbf{K} ... *mean-reversion parameters*

$\boldsymbol{\Sigma}$... *diffusion parameters*

\mathbf{w}_t ... *Brownian motion*

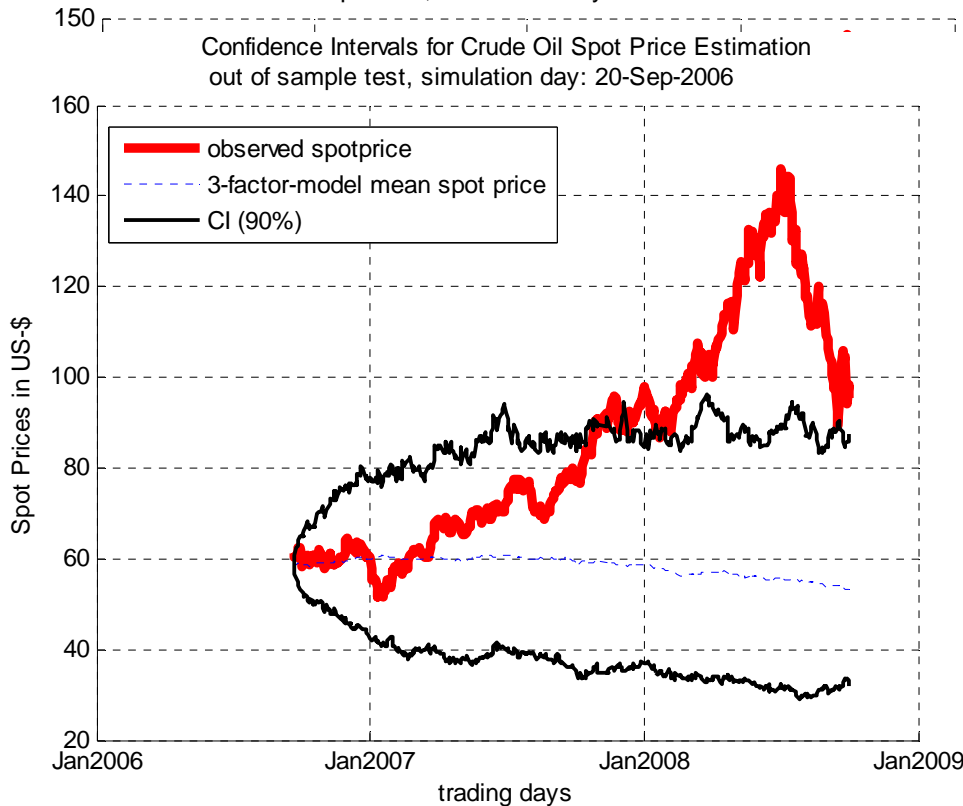
$\boldsymbol{\lambda}$... *risk premia*

- Rolling estimation of parameters, from 2004 onwards
- Then Monte-Carlo simulation of possible price developments

Multifactor finance model – new information arrival?

Confidence Intervals for Crude Oil Spot Price Estimation
out of sample test, simulation day: 02-Mar-2005

Confidence Intervals for Crude Oil Spot Price Estimation
out of sample test, simulation day: 20-Sep-2006



- Observed spot prices usually remain within 90 % confidence interval of simulations
- Yet both price peaks in August 2006 and in 2008 are outside the expected range
 - Either informational efficiency of markets not given
 - Or nature of incoming information changed fundamentally

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General considerations

- Broad variety of models
- So far limited applications to commodity models
- Common core of the approaches: impact of behavioural deviations from rational expectations
- E.g. Summers (1986), Tirole (1985) and others derived models for speculative bubbles
- Example for model on commodity market speculation:
He and Westerhoff (2005)

Model considered – He and Westerhoff (2005)

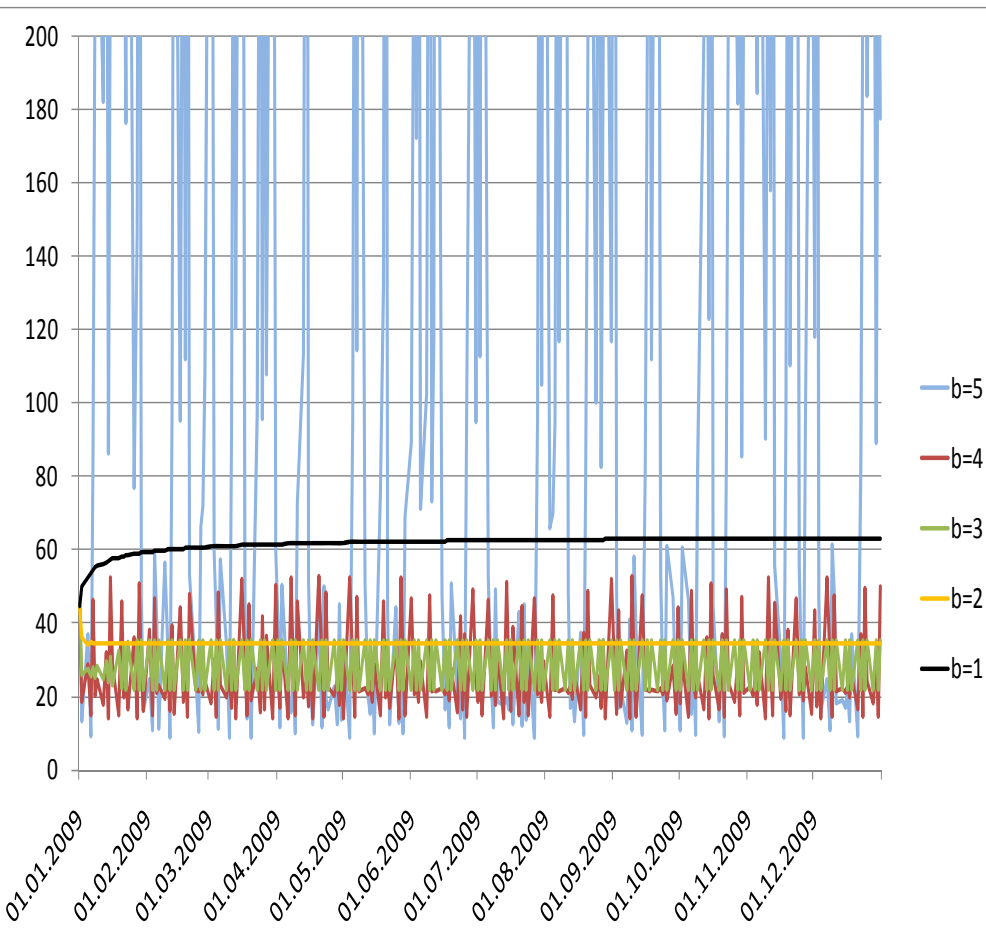
Source: He, X.-Z., Westerhoff, F. (2005): Commodity markets, price limiters and speculative price dynamics. In: Journal of Economic Dynamics & Control 29, pp. 1577–1596

- Speculators in the market may be divided into:
 - Chartists: trend followers, believe in either bull or bear markets
 - Fundamentalists: consider deviations from the fundamental value
- The more the price deviates from the fundamental value, the more the chartists fear a price correction
 - Share of fundamentalists increase
- Overall non-linear price dynamics emerge
 - Depending on the parameter values, various attractors may emerge

$$S_{t+1} = S_t + a \left(m(F - S_t) - b \frac{(F - S_t)}{1 + d(F - S_t)^2} + c \frac{d(F - S_t)^3}{1 + d(F - S_t)^2} \right)$$

Behavioural finance model – new information arrival?

Price developments depending on reaction of chartists



- Deterministic model
- May explain short-term chaotic price patterns
- No long-term asset bubbles
- Long-term price uncertainty same as short term
- Mechanical reaction to last observed price
- As it is, clearly not adequate
- But other behavioural models may be more promising

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General considerations

- Exploring and developing new oil fields requires up to 10 years time
- 10 years ago, oil price was at 12.72 \$/bbl
- Obviously limited incentives for exploration and development
- In world with perfect information, further demand growth would have been anticipated
- Combination of stochastic shocks (arrival of new information) and time-to-build induces risks of price shocks
- short-term scarcity rent may impact prices
(Hotelling: long-term scarcity rent)

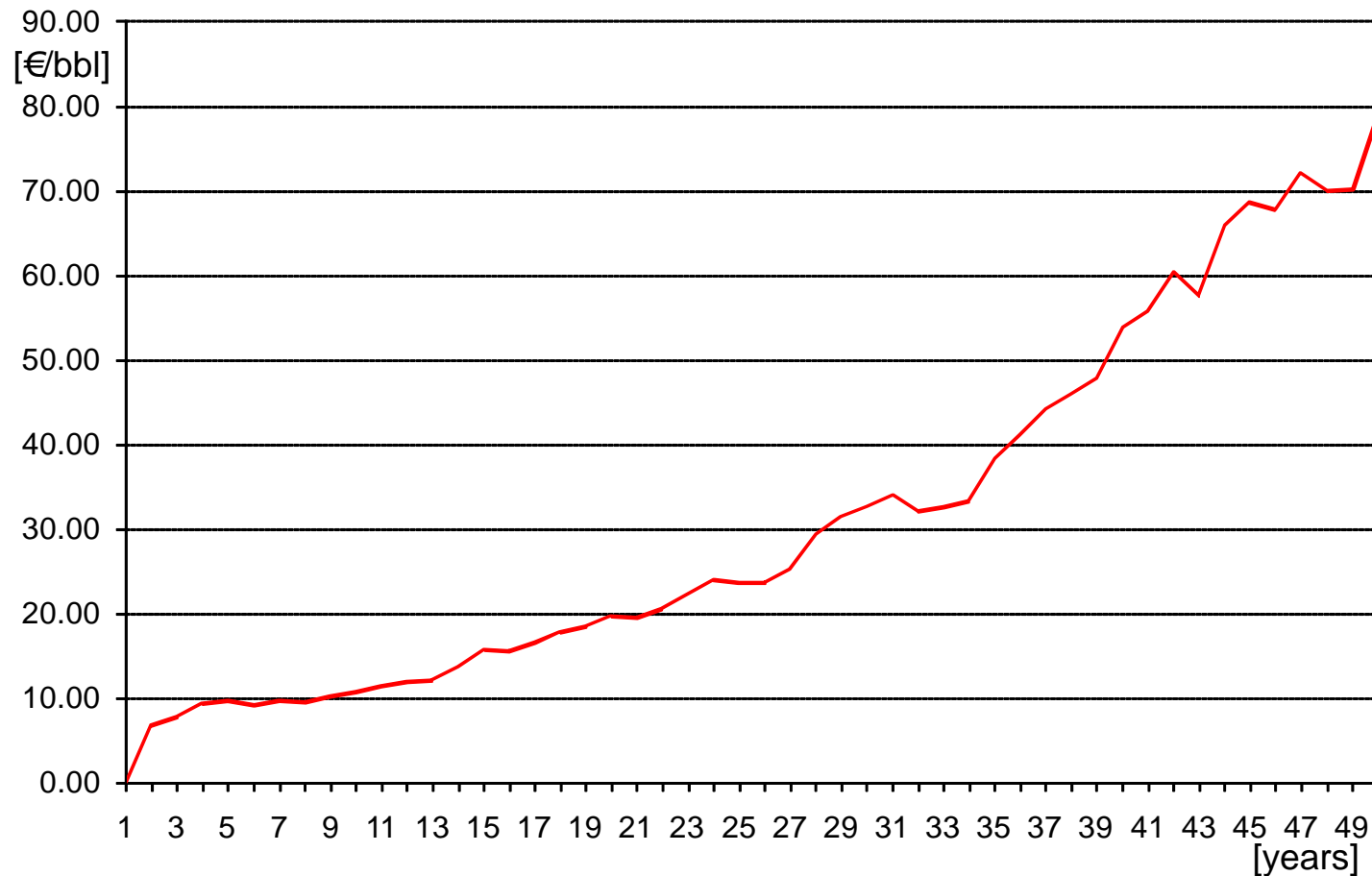
Model specification

- Model investigates short-term deviations from long term (Hotelling) equilibrium
- Demand growth is modelled as mean-reversion process
 - Standard deviation: 2 % p. a. (1973-2008 av.: 2.1%)
 - Coefficient autoregression: 0.5 (1973-2008: 0.44)
- Growth of supply is determined bei expected growth in demand, fixed 4 years in advance

$$S_{0,t} = S_{t-4} (1 + g_{E,t-3}) (1 + g_{E,t-2}) (1 + g_{E,t-1}) (1 + g_{E,t})$$

- Other parameters almost identical with previous model
 - Backstop technology for seek of simplicity omitted
 - Short-term elasticities both for supply and demand 0.1

Price uncertainty under short-term fluctuations



→ Price uncertainty considerable, yet not sufficient for explaining

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More changes to come?

- 2006 to 2008 episode has been rather unique in oil history
- All models investigated are not capable of describing the observed spiking
- At least partly related to speculation
 - Self-reinforcing fundamental effects (costs of drilling) might be also relevant
- Fundamental models needed to gather insights
 - to disentangle new information and noise (real news and speculation)
 - to avoid future excessive speculative bubbles